Creating a Coaching Culture...



Client need

With 51% of employees reporting limited opportunities for growth, and 63% of leaders identifying as first-time managers, a global ride-hailing app identified the need to **cultivate a coaching culture** to drive growth.



The solution...

- The company partnered with BTS to create a **customized two-day coaching program** that was highly contextual to fit teams' specific needs.
- Following the two-day program, participants experienced **one individual coaching session** and **three virtual small group coaching sessions**, ensuring long-term behavior change and sustained learning.
- The program has been implemented in eight cities, reaching almost every continent. Over five months, more than 1,070 coaching sessions were completed, with more than 2,000 one-to-one coaching or small group hours.



Results

9.4 out of 10
the global average
answering the question:
"Would you recommend this
program to a colleague?"

QQ

'One of the most impactful and well-rounded trainings I've had in my life.'

QQ

'The content is
absolutely stellar. I think
about the concepts
introduced EVERY DAY'

