

Accelerating speed and quality of decision-making



Client need

A fast growing technology organization was rapidly increasing in complexity. Recognizing that their previously adept decision-making processes were slowing them down, they identified the need to make a shift. Senior leaders across the globe needed to be able to make smarter decisions that would have a greater impact on the business.



The solution...

The organization partnered with BTS to create a virtually-delivered solution that helped their people to:

- **Prioritize the most business critical conversations** senior leaders needed to make progress on.
- **Practice rapidly identifying** the right people to solve each challenge.
- **Apply debate and dialogue best practices** to create the conditions for higher-quality conversations and better decision-making.
- **Learn how to increase the impact of their time** together and individually as senior leaders.



Results

Impacted decision-making for CEO and direct reports in multiple business units

Resolution of 10+ problems and challenges that had been stalled



I feel like I did real work today. This was a substantially different conversation.



We had to ask (The Executive team) to slow down afterwards, they moved much faster than we were ready for.

– Head of Strategy

