# **Future-Back Thinking**

# Build what's next for your organization

Most leaders plan forward from today—start with what you know, recall, project, refine. But when change is exponential, incremental planning breaks down. You risk designing a strategy for a world that no longer exists.

Why? Our brains default to the familiar—minimizing risk, spotting patterns, making fast decisions.

That instinct anchors us to the past and limits what we imagine for the future.



## Future-back thinking flips the script.

Instead of asking "What comes next?"—a question that extends the status quo—we ask: "What must be true for us to win in the future?" It's a shift from assumption to ambition. From continuity to possibility. And it starts now.

# How it works: 4 Phases

We guide executive teams through a collaborative, action-oriented journey—connecting bold vision to real-world execution.

# Phase 1: Future-storming with your leadership team

Goal: Align around what success looks like 3-5 years from now

#### How it works:

Immersive sessions where leaders explore trends, stress-test assumptions, and define a bold vision. Together, we pinpoint the external shifts and internal bets that matter most.

# What you get:

- · A shared, strategic future vision
- Agreement on the top 3-5 shifts to win
- A future-back map connecting vision to action



## Phase 2: Defining future-ready roles and leadership

Goal: Translate strategy into the roles and leadership your future requires

#### How it works:

We partner with HR, talent, and business leaders to reimagine leadership profiles and role expectations—not for today, but for where you're headed.

#### What you get:

- · Role definitions aligned to strategy
- Clear expectations at every leadership level
- Tools for hiring, development, and succession

# Phase 3: Simulating future decisions and trade-offs

Goal: Let leaders practice critical decisions—before they're high-stakes

#### How it works:

We design custom simulations where leaders navigate realistic future scenarios and tradeoffs. The result? Faster alignment and more confident leadership when it counts.

### What you get:

- Stronger strategic alignment
- Sharper decision-making under pressure
- Insight into mindset gaps and leadership behaviors



# Phase 4: Building future-focused learning journeys

Goal: Build the capabilities your future demands—embedded in real work

#### How it works:

We create learning journeys that develop the mindsets and skills your strategy depends on. These experiences blend real work, reflection, feedback, and growth.

# What you get:

- Targeted capability-building programs
- Visible behavior change that drives execution
- Learning integrated into the rhythm of business

# Why future-back thinking works

It helps your organization:

- Break free from outdated assumptions
- · Avoid incrementalism when bold change is needed
- Prepare people for what's next—not just what's now
- Create clarity amid uncertainty
- Turn vision into action

## Let's build what's next—together

If you're navigating growth, disruption, or reinvention, let's explore how future-back thinking could work in your context.

